# **SSAA media kit 2020**

### SSAA National is the proud publisher of

- Australian Shooter
- Australian Hunter
- Australian & New Zealand Handgun
- ASJ: The political voice of the SSAA
- Great Australian Outdoors
- Australian Junior Shooter
- SSAA's Comprehensive Guide to Shooting & Hunting in Australia
- SSAA Legislative Action E-newsletter
- Secure Your Gun, Secure Your Sport
- ssaagunsales.com
- SSAA National E-newsletter
- ssaa.org.au
- Australian Women's Shooter









## Welcome

SSAA National is excited to offer you the following advertising options:

### Advertising

We can offer you any number of paid and value-added advertising platforms. These include:

- Print advertising in the monthly Australian Shooter magazine
- Print advertising in the quarterly Australian Hunter magazine
- Print advertising in the annual Australian & New Zealand Handgun magazine
- Print advertising in the biannual Secure Your Gun, Secure Your Sport brochure
- Print advertising in the biannual SSAA's Comprehensive Guide to Shooting & Hunting in Australia magazine
- Print advertising in the quarterly Australian Women's Shooter magazine
- Print advertising in the twice yearly Australian Junior Shooter magazine
- Print advertising in the annual Great Australian Outdoors magazine
- Website advertising throughout SSAA National site on ssaa.org.au
- Trading Post-style advertising on ssaagunsales.com
- Online advertising in our SSAA National E-newsletter email publications
- Direct marketing within our SSAA membership card renewal and new member letters
- Fall-out inserts in the Australian Hunter magazine
- Competitions or prize promotions in each magazine and intermittently via online publications or social media

### More information

The Australian Hunter and Australian & New Zealand Handgun are available digitally via Zinio.

The Australian Shooter is available to download free to SSAA members via the SSAA national website.

In any of our online or printed options, you may provide your complete and ready-to-publish advert, or we can design it for you free of charge. If you would like to use adverts designed by the SSAA National design team in a non-SSAA publication or website, a \$250 makeup fee will be charged.

Please note that all rates quoted in this Rate Card exclude GST, are based on per insertion and are for full-colour adverts. All specified positions incur an additional 15 per cent surcharge across all print titles.

If you would like to receive a complimentary copy of any of our publications for your consideration or records, please ask. Similarly, if you have any questions, require further information or would like to discuss your advertising or marketing options, please feel free to contact us at any time.

### Karoline Wasiak, Advertising & Promotions

Email: **advertising@ssaa.org.au** Phone: 08 8272 7100 or 0412 486 071 Fax: 08 8272 2945 Postal: PO Box 2520, Unley, SA 5061

## The rise of quality magazines

**13.5** million

Australians are reading print magazines - up by 1.2 per cent since 2018 thanks to special interest magazines like SSAA's stable of publications

73% of A mag

**12**<sup>of</sup> **20** 

of Australians aged 14 and older read magazines in print and digital format

top magazines in Australia grew their readership in the past 12 months

Towards 200,000 strong

WA gives disabled shooters a fair go

## SSAA - your voice in shooting

## **SSAA print power**

### 2.7 million copies

SSAA Publications now produce more than 2.7 million printed copies per year

### **1.8 million copies**

The Australian Shooter magazine produces more than 1.8 million printed copies per year

### SSAA targets advertising like nothing else

### Almost 200,000

SSAA has grown by more than 30,000 members in the past five years

SSAA media and publications is the most effective way of reaching Australian shooters, hunters and outdoor enthusiasts

**SSAA** Trusted name - guaranteed readership

**23%** 

of all magazine sales belong to the general interest category

Break free from the online clutter Print has a longer shelf life than any other medium Retail giants still use print because it is so effective You can't put a website on your coffee table

### You can have a great website but still be unknown Use print to draw customers to your online shop

# Magazine stories and reviews

### This kind of free coverage on your business and products is available to all advertisers.

If you have a story to share about your business, services or products, we encourage you to discuss it with us. Your products could feature in a review written by one of our writers, while your current events or projects could receive news coverage. This kind of free coverage on your business and products is available to all advertisers and is a value-added service that money just can't buy. Reviews must be arranged with the Editor prior to the product being sent to the department or the reviewer.

#### edit@ssaa.org.au



### **SSAA social media**

SSAA National manage a number of social media platforms, with an overall audience of 100,000 followers, which include:

- SSAA National Facebook
- SSAA National Instagram
- Australian Hunter Facebook
- Australian Women's Shooter Facebook
- Australian Women's Shooter Instagram
- Great Australian Outdoors magazine Facebook
- Great Australian Outdoors magazine Instagram
- SSAA SHOT Expo Facebook
- SSAA SHOT Expo Instagram

You're welcome to tag us in your posts, or send through a link or message with text direct to **advertising@ssaa.org.au** if there is anything specific you would like us to share for you.

We're more than happy to look at sharing content for you.



### **Online promotions**

If your business has any news to share with our shooters, hunters or outdoor enthusiasts, please let us know.

Whether it's a new product launch, large sales event, SSAA member discount offer, a comeand-try day or any other announcement, we may be able to publish this information on the SSAA National website **ssaa.org.au**, so feel free to add **advertising@ssaa.org.au** to your media or newsletter lists to keep us informed.



Website and email advertising is a fantastic, easy and inexpensive way of getting your business and brand name out there. All adverts on our website, when clicked on, will link visitors directly to your website, providing your customers with an immediate port of call. We have at least 100,000 unique hits to our page per month.

In addition to this, you can tailor your advert specifically to your desired audience by placing it under either our **Disciplines** or **Hunting** category. Depending on what is best suited to your business, products or services, you may choose for instance to place adverts showcasing your hunting firearms or products intended for the field under the Hunting category, while target shooting or all-purpose firearms and products may be better placed under the Discipline category.

### Website rates

Size	Per month
Skyscraper	\$210
Medium banner	\$105

### Website specifications

All ready artwork must be supplied digitally as an RGB, 72dpi file, in JPG or animated GIF format. **Skyscraper:** 500 pixels deep x 270 pixels wide **Medium banner:** 250 pixels deep x 270 pixels wide

#### ssaa.org.au

## **Website and E-newsletter**

The SSAA National E-newsletter is a popular member-only electronic newsletter, with more than 55,000 (May 2020) subscribers. The publication covers current events, reviews and stories about firearms, sports shooting and recreational hunting issues and other important and relevant news.

Advertising in this publication is quite exclusive, as we only permit two adverts per issue, which link from your customer's inbox straight to your website. Using this type of immediate and up-to-date format works best when promoting a special offer/discount or upcoming event.

### **E-newsletter rates**

Size	Per month
E-newsletter rectangle	\$365
E-newsletter banner	\$320

### **E-newsletter specifications**

All ready artwork must be supplied digitally as an RGB, 72dpi file, in JPG or animated GIF format.

**E-newsletter rectangle:** 350 pixels deep x 300 pixels wide **E-newsletter banner:** 100 pixels deep x 564 pixels wide

### Website space booking and artwork deadlines

Month	Space bookings	Material makeup	Complete artwork
January	13 December 2019	16 December 2019	20 December 2019
February	17 January 2020	21 January	24 January
March	14 February	18 February	21 February
April	13 March	17 March	20 March
May	17 April	21 April	24 April
June	15 May	19 May	22 May
July	19 June	23 June	26 June
August	I7 July	21 July	24 July
September	14 August	18 August	21 August
October	18 September	22 September	25 September
November	14 October	20 October	23 October
December	13 November	17 November	20 November

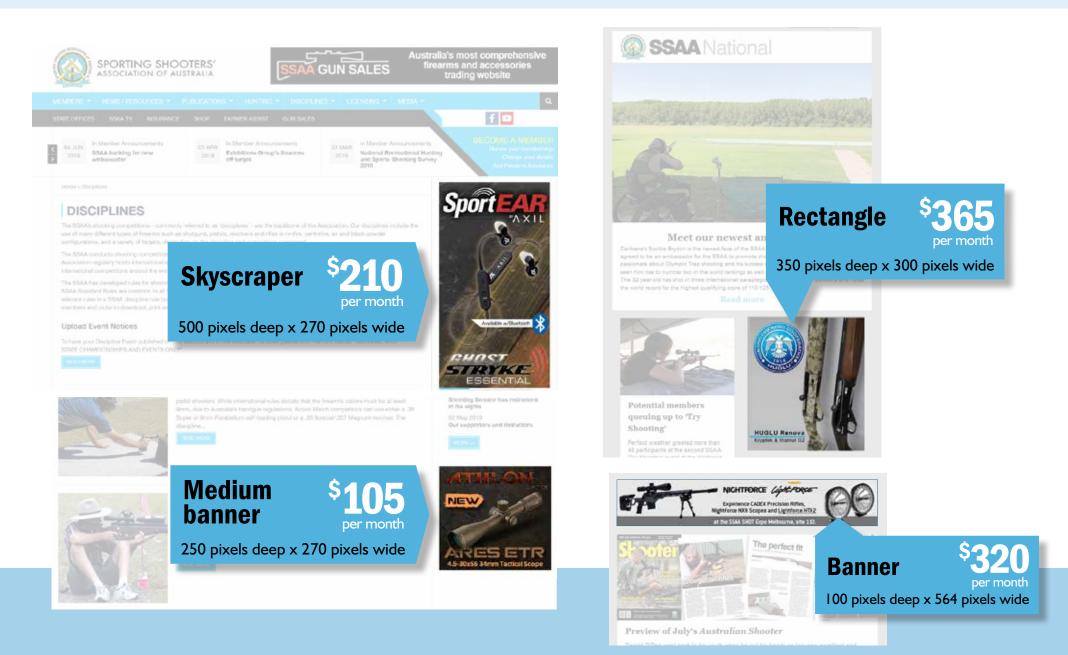


### Website adverts

### Linking customers directly to your page and online shop.

### **E-newsletter adverts**

Your advert sent to the inbox of our subscribers (more than 55,000) via our e-newletter every month.



Australian Shooter is the mouthpiece of the Sporting Shooters' Association of Australia (SSAA). It is an entertaining and informative magazine for firearms enthusiasts, shooters and hunters. It is published II times a year (from February to December) and has an impressive circulation of 190,000 per issue (Aug 2019).

Australian Shooter caters to recreational hunters, casual and competitive target shooters, firearms collectors and professional shooters, as well as those who are employed in law enforcement agencies. The magazine is loosely divided into several sections, including our regular political, technical and opinion columns, product reviews, shooting and hunting stories, the Youth in Focus junior profile and Competition News.

The Multiple Title Discount (MTD) is offered to all advertisers who regularly advertise in *Australian Shooter* (all 11 issues per year) plus a combination of at least four ads in the following:

- Australian Hunter
- Australian & NZ Handgun
- Comprehensive Guide
- Women's Shooter
- Junior Shooter
- Great Australian Outdoors

The MTD rate is only offered for adverts quarter page or larger. Adverts must be at least the same size as the adverts placed in *Australian Shooter*. All bookings must be made at the same time, in advance, for the entire year.

## **Australian Shooter**

### **Specifications**

Australian Shooter is saddle stitched and printed web offset throughout. All ready artwork must be supplied digitally as a high resolution CMYK PDF, either delivered by email or CD. All adverts must be accompanied by a colour proof as verification. All fonts and graphic files must be embedded.

**Full page (trim size):** 270mm deep x 205mm wide **(bleed size):** 280mm deep x 215mm wide Keep any active content 5mm inside trim size

**IFC + page 3 (trim size):** 270mm deep x 410mm wide **(bleed size):** 280mm deep x 420mm wide Keep any active content 5mm inside trim size

Half page horizontal: 115mm deep x 184mm wide

Half page vertical: 235mm deep x 90mm wide Third page horizontal: 79mm deep x 184mm wide Third page vertical: 235mm deep x 59mm wide

Quarter page horizontal: 57mm deep x 184mm wide

Column: Minimum 30mm to maximum 120mm deep x 59mm wide

### Space booking and artwork deadlines

	<b>U</b>			
Cover issue	Space bookings	Material makeup	Complete artwork	Released
February 2020	13 November 2019	25 November 2019	10 December 2019	3 February 2020
March	15 January 2020	24 January	3 February	2 March
April	12 February	24 February	5 March	6 April
May	16 March	25 March	3 April	2 May
June	15 April	23 April	4 May	l June
July	13 May	25 May	4 June	6 July
August	15 June	23 June	3 July	3 August
September	15 July	23 July	3 August	7 September
October	17 August	21 August	4 September	5 October
November	16 September	24 September	5 October	2 November
December	14 October	22 October	4 November	7 December



### **Australian Shooter**

## The power is in the numbers - 190,000 interested readers every issue.



Hats off to the resilient rabbit

Australian Hunter is Australia's favourite hunting magazine, and is intended to create a better environment and community understanding of all forms of hunting, as well as provide hunters with up-to-date news and product information. It is published quarterly, with a circulation of 32,000 per issue.

Australian Hunter caters for hunters of all persuasions, such as those who hunt for animal management, trophies and of course, for the family table. The magazine comprises several sections, including In Search of Game, Practical Hunting (advice), Edgeware (knives), Reviews (firearms and products), Camp Kitchen (recipes) and Hunter's World.

Each year Australian Hunter magazine expands to include more stories and information about camping, offroad vehicles and the outdoors in general. Our readers have been asking for this, so if you sell or distribute relevant products and are interested in having product reviews or competition prizes organised, related stories written or supporting adverts included, please let us know. If you have any press releases or announcements that would interest hunters, please let us know and we will do our best to include them in the magazine as an 'advertorial' free of charge.

## **Australian Hunter**

### **Specifications**

Australian Hunter is perfect bound and printed web offset throughout. All ready artwork must be supplied digitally as a high resolution CMYK PDF, either delivered by email or CD. All adverts must be accompanied by a colour proof as verification. All fonts and graphic files must be embedded.

**Full page (trim size):** 270mm deep x 203mm wide (**bleed size):** 280mm deep x 213mm wide Keep any active content 5mm inside trim size

IFC + page 3 (trim size): 270mm deep x 406mm wide (bleed size): 280mm deep x 416mm wide Keep any active content 5mm inside trim size Half page horizontal: 115mm deep x 177mm wide

Half page vertical: 229mm deep x 86mm wide Third page horizontal: 79mm deep x 177mm wide Third page vertical: 229mm deep x 56mm wide

Quarter page horizontal: 57mm deep x 177mm wide



### Space booking and artwork deadlines

Cover issue	Space bookings	Material makeup	Complete artwork	Released
Hunter 72	25 November 2019	6 December 2019	13 December 2019	March 2020
Hunter 73	17 March	l April	5 April	June
Hunter 74	21 June	6 July	13 July	September
Hunter 75	23 September	5 October	12 October	December

### **Australian Hunter**

### Advertising is about reaching the right people. Australia's favourite hunting magazine.





#### Rates Full page \$1870 \$1070 Half page \$830 Third page Quarter page \$435 Cover pages Inside front cover Offered as a double-page spread only \$3840 and page 3 Inside back cover \$2145 Outside back cover \$2460









The new and exciting *Great Australian Outdoors* is an educational and entertaining magazine that uniquely features destination, exploration and conservation. We've consulted with academics, environmental experts and the custodians of the land and seas, be they farmers, fishers or those charged with protecting it for future generations.

Inside we also visit beautiful locations, review outdoor products and pertinent books, provide practical vehicle, survival and travel tips, cover a huge array of topical Australian issues, interesting stories and much more.

Your advertisement in our newest annual publication has the potential to reach hundreds of thousands of members and readers per year. *Great Australian Outdoors* has two distinct target audiences: the SSAA's membership and the casual newsstand reader. The majority of our nearly 200,000 members are already avid outdoorsmen and women.

A recent intensive internal survey found that of our membership:

- 71% own a 4WD
- 25% own a caravan or boat
- more than 60% fish and camp
- about one third are avid hikers
- 60% are employed
- nearly 30% are retirees.

As a perfect-bound, high-quality coffee table-style publication, your advertisement and the magazine itself will have a long shelf life.

In between new issues of *Great Australian Outdoors* we will support and promote your business online to our readers and your potential customers.

Advertisers and supporters of *Great Australian Outdoors* may also be featured on Field to Fork Publishing's website (fieldtoforkpublishing.com.au) and will be mentioned on the *Great Australian Outdoors* Facebook page.

## **Great Australian Outdoors**



*Great Australian Outdoors* is perfect bound and printed web offset throughout. All ready artwork must be supplied digitally as a high resolution CMYK PDF, either delivered by email or CD. All adverts must be accompanied by a colour proof as verification. All fonts and graphic files must be embedded.

**Full page (trim size):** 270mm deep x 203mm wide **(bleed size):** 280mm deep x 213mm wide Keep any active content 5mm inside trim size

IFC + page 3 (trim size): 270mm deep x 406mm wide (bleed size): 280mm deep x 416mm wide Keep any active content 5mm inside trim size

Half page horizontal: 115mm deep x 177mm wide

Half page vertical: 229mm deep x 86mm wide

**Third page horizontal:** 79mm deep x 177mm wide

Third page vertical: 229mm deep x 56mm wide

Quarter page horizontal: 57mm deep x 177mm wide



### 2019 International Creative Media Awards

#### **Great Australian Outdoors magazine**

Travel & Photography Magazine Award
 Award for Excellence

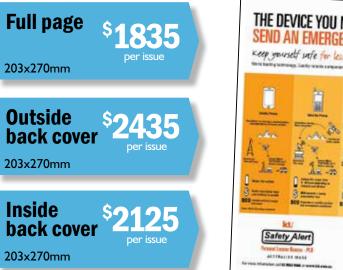


### Space booking and artwork deadlines

Cover issue	Space booking	Material makeup	Complete artwork	Released
Issue 3	14 March 2021	3 April 2021	9 April 2021	June 2021

## **Great Australian Outdoors**

# At last, our big country has a big outdoors magazine.







TR. See Astron Deben





Rates	
ull page	\$1835
Half page	\$1020
Third page	\$815
Quarter page	\$410

#### Cover pages

(

Inside front cover and page 3	Offered as a double-page spread only \$3800

Inside back cover \$2125

Outside back cover \$2435



Australian & New Zealand Handgun is intended to create a better environment and community understanding of all forms of handgun shooting. It is published annually and has a circulation of approximately 17,000 per issue. The magazine caters to revolver and pistol shooters, as well as professional shooters and those employed in law enforcement agencies.

Australian & New Zealand Handgun is loosely divided into several sections, including Target (accuracy, technical and reloading information), Reviews (firearms and products), Historical and Handgunners World. If you would like to advertise near or in a particular section, please let us know.

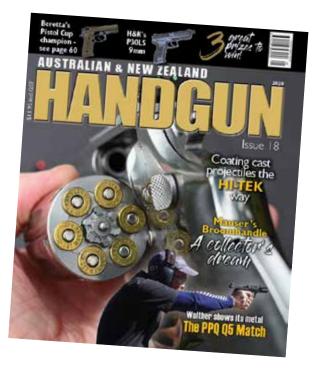
## **Australian & New Zealand Handgun**

### **Specifications**

Australian & New Zealand Handgun is perfect bound and printed web offset throughout. All ready artwork must be supplied digitally as a high resolution CMYK PDF, either delivered by email or CD. All adverts must be accompanied by a colour proof as verification. All fonts and graphic files must be embedded.

**Full page (trim size):** 275mm deep x 230mm wide **(bleed size):** 285mm deep x 240mm wide Keep any active content 5mm inside trim size

IFC + page 3 (trim size): 275mm deep x 460mm wide (bleed size): 285mm deep x 470mm wide Keep any active content 5mm inside trim size
Half page horizontal: 110mm deep x 194mm wide
Half page vertical: 224mm deep x 94mm wide
Third page horizontal: 80mm deep x 194mm wide
Third page vertical: 224mm deep x 60mm wide
Quarter page horizontal: 52mm deep x 194mm wide



### Space booking and artwork deadlines

Cover issue	Space booking	Material makeup	Complete artwork	Released
Handgun 19	28 August	14 September	21 September	December 2020

### **Australian & New Zealand Handgun**

The magazine by handgun enthusiasts for handgun enthusiasts.





Rates	
Full page	\$1870
Half page	\$1070
Third page	\$830
Quarter page	\$435
Cover pages	
Inside front cover and page 3	Offered as a double-page spread only \$3840
Inside back cover	\$2145
Outside back cover	\$2460





The SSAA's Comprehensive Guide covers many different shooting disciplines and events (including rifle, shotgun and handgun shooting), shooting techniques, detailed state and territory specific information about hunting, as well as something for junior shooters. This magazine is aimed at all shooters, hunters and outdoors enthusiasts Australia-wide, but is particularly orientated towards newcomers.

The Guide is becoming more and more popular with readers and advertisers each year and with a firm circulation of 17,000 per issue, it has successfully established its place in the SSAA's stable of publications. With every edition to date completely selling out, the sixth edition to be released in 2020 is set to be bigger, better and more popular than ever.

Please keep in mind that a large portion of readers of this publication are not SSAA members, as they are often just entering sports shooting, recreational hunting or the Association for the first time. The SSAA's *Comprehensive Guide* is therefore a great platform for you to promote your brand and products to the next generation in our sport.

## **SSAA's Comprehensive Guide to Shooting & Hunting in Australia**

### **Specifications**

The SSAA's Comprehensive Guide to Shooting & Hunting in Australia is perfect bound and printed web offset throughout. All ready artwork must be supplied digitally as a high resolution CMYK PDF, either delivered by email or CD. All adverts must be accompanied by a colour proof as verification. All fonts and graphic files must be embedded.

**Full page (trim size):** 270mm deep x 203mm wide (**bleed size):** 280mm deep x 213mm wide Keep any active content 7mm inside trim size

IFC + page 3 (trim size): 270mm deep x 406mm wide

(bleed size): 280mm deep x 416mm wide Keep any active content 5mm inside trim size

Half page horizontal: 115mm deep x 177mm wide

Half page vertical: 229mm deep x 86mm wide

**Third page horizontal**: 79mm deep x 177mm wide

**Third page vertical:** 229mm deep x 56mm wide

Quarter page horizontal: 57mm deep x 177mm wide

### Space booking and artwork deadlines

Cover issueSpace bookingMaterial makeupCoEdition 614 February1 March13

eup Complete artwork





# **SSAA's Comprehensive Guide to Shooting & Hunting in Australia**







### **Rates**

Full page	\$1820
Half page	\$1045
Third page	\$790
Quarter page	\$425

#### Cover pages

Inside front cover and page 3	Offered as a double-page spread only \$3750
Inside back cover	\$2105
Outside back cover	\$2345









The Secure Your Gun, Secure Your Sport brochure is just that - a publication purely dedicated to firearm safes and safety. The brochure is released periodically and distributed to all SSAA members and the SSAA state and territory branches for distribution to clubs and expos. An electronic copy is also available on the SSAA National website (ssaa.org.au).

The brochure features write-ups and images on a range of different size and capacity manual and electronic safes and associated products such as trigger locks. It also includes contact details for distributors and state and territory firearms branches.

All advertisers who feature in this brochure are encouraged to provide as much information as possible on each and every safe they have available. Your business information will be included, so members and customers can quickly see who distributes and sells whichever safe they're interested in.

The Secure Your Gun, Secure Your Sport brochure is regularly promoted through our stable of publications, social media and via our digital newsletter. Readership of this brochure is well in excess of 400,000.

## Secure Your Gun, Secure Your Sport

### **Specifications**

See Australian Shooter specifications for advert dimensions and more details.

### **Rates**

\$1410
\$890
\$640
\$565

### Space booking and artwork deadlines

Cover issueSpace bookingEdition 621 August

**Material makeup** 3 September

up Complete artwork 10 September Released October 2020

### Secure your gun Secure your sport

Great range of gun safes with full specifications





#### Focusing on SSAA's female members, *Australian Women's Shooter* is a quarterly magazine that covers all things related to women's shooting. Whether you're a seasoned sports shooter and/or recreational hunter or maybe looking to become more involved but not sure how, this magazine is for you.

Australian Women's Shooter features a regular column from three-time Commonwealth Games gold medallist Laetisha Scanlan and relevant practical pieces from professional shooter Gemma Dunn. Along with Laetisha and Gemma's expert knowledge and tips, AWS is filled with product reviews, profiles, stories and prizes especially for the everincreasing number of females participating in shooting and hunting across the country.

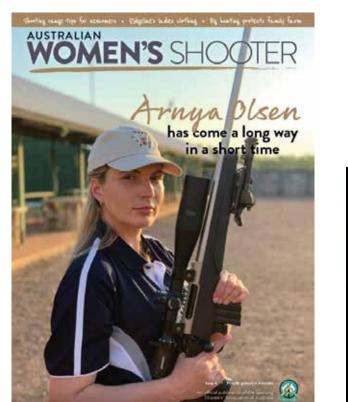
## **Australian Women's Shooter**

### **Specifications**

Australian Women's Shooter published online only. See Australian Shooter specifications for advert dimensions and more details.

### Space booking and artwork deadlines

Cover issue	Space booking	Material makeup	Complete artwork	Released
Edition 6	15 January	24 January	3 February	March 2020
Edition 7	15 April	23 April	4 May	June 2020
Edition 8	15 July	23 July	3 August	September 2020
Edition 9	14 October	22 October	4 November	December 2020





### Rates

Full page	\$1410
Half page	\$888
Third page	\$637
Quarter page	\$565

If you're a junior member of the SSAA or a young person who'd like to try your hand at sports shooting or recreational hunting, then *Australian Junior Shooter* is for you. This special publication features stories about casual plinking, competitive target shooting, hunting for the table, hunting for wildlife management, firearm and outdoor safety, and the legal and ethical requirements of shooting.

Australian Junior Shooter includes interviewstyle articles and advice from young shooters who have competed nationally and internationally, as well as letters from members, game meat recipes and puzzles to keep you informed and entertained. Each issue also includes member competitions with great prizes up for grabs.

Many of the stories are written by junior members of the SSAA or their families and friends, but all are written for juniors, so we can ensure the next generation can continue in their chosen recreation safely and sustainably.

## **Australian Junior Shooter**

### **Specifications**

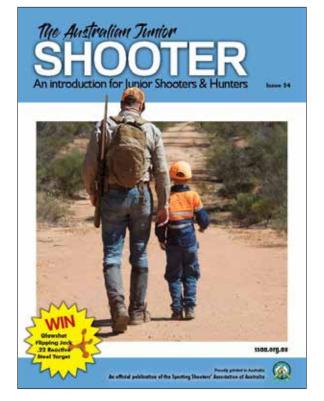
Australian Junior Shooter is published online only. See Australian Shooter specifications for advert dimensions and more details.

### Rates

Full page	\$1410
Half page	\$888
Third page	\$637
Quarter page	\$565

### Space booking and artwork deadlines

Cover issue	Space booking	Material makeup	Complete artwork	Released
Edition 25	12 February	24 February	5 March	April 2020
Edition 26	17 August	21 August	4 September	October 2020





#### Carl made himself comfortable and squeezed the trigger, the shot connecting and anchoring the deer.



A force of a stage of each of the stage of t

memory is applied a set or working, when it is may inform the set of the

an Desperated a transplant policity of a factor of, the action from the off ages. Below Comparison for policity of the second ages below for a policit for policy of a policy age The property two into factor and the off the off ages of a factor age to be a policy of the off the Since launching in May 2016, SSAA Gun Sales has proved a huge hit with firearms enthusiasts in Australia. The safe, secure and simple to use online marketplace was designed to be Australia's most comprehensive firearms and accessories trading website.

During the past year SSAA Gun Sales has established itself as a hive of activity with a wide range of products.

SSAA Gun Sales receives more than 600,000 page views per month. That's 7.2 million pages per year.

- Now has 17,500 active users
- More than 8500 items have been sold

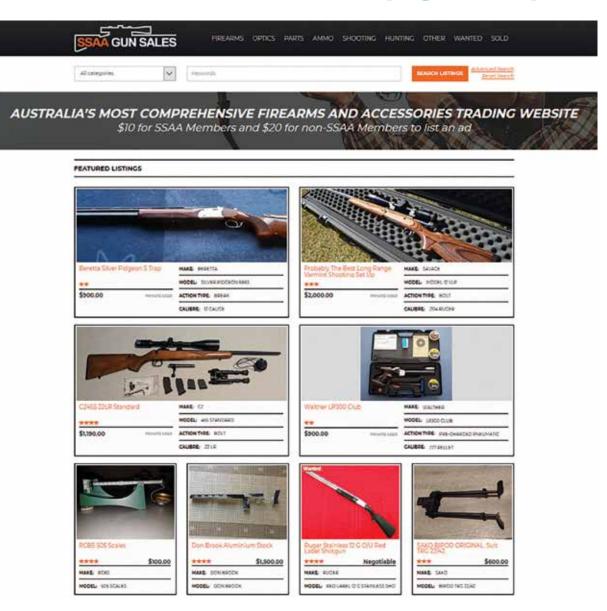
We encourage you to use SSAA Gun Sales to list anything and everything from firearms and firearm parts, sights and optics, all shooting and hunting products and accessories, ammunition and reloading equipment as well as other general items including camping gear, clothing, books, DVDs, campers, vehicles, boats, property and much, much more.

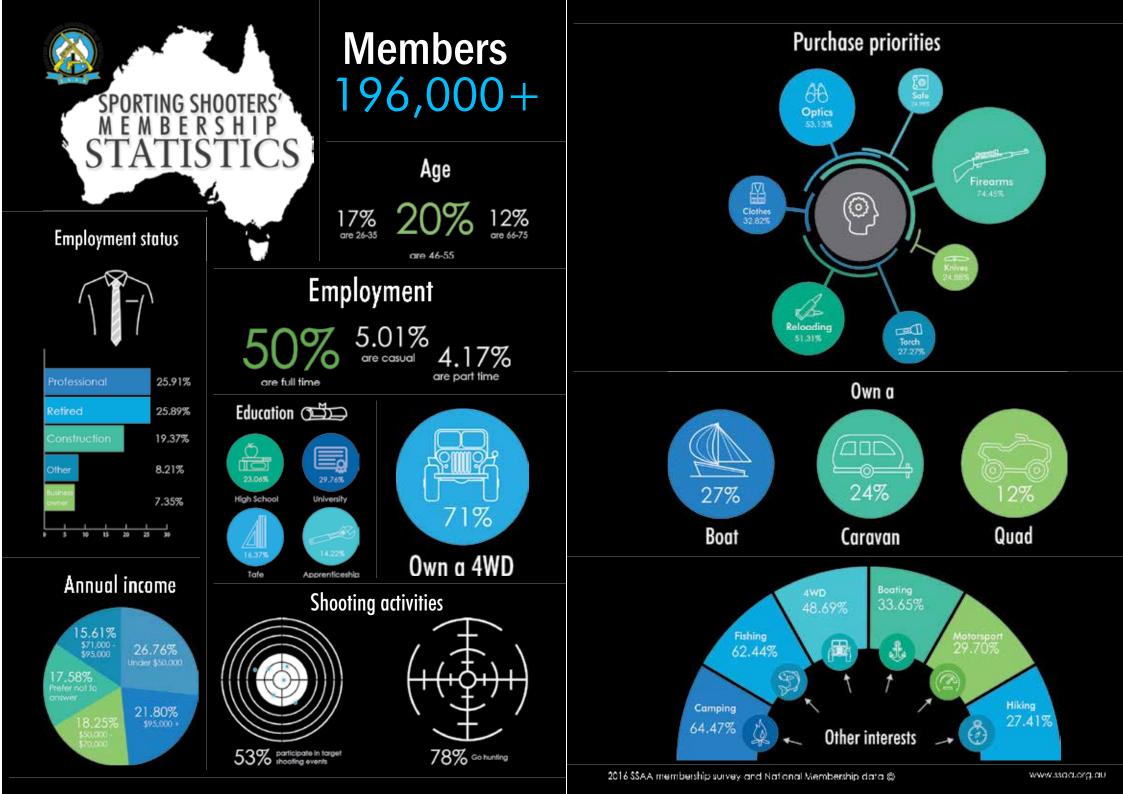
#### Dealer listings are just \$20 per item.

- Your ad will last for 12 months unless sold prior.
- You can add up to six images per listing.
- You will be in control of your ad, and can manage all the enquiries, notifications and listings directly through your account on the actual website.
- If you would like to discuss package options, either monthly or annually, please talk to us about your requirements and we will happily look at this with you.
- Have a look at the site on ssaagunsales.com

# ssaagunsales.com

### 17,500 active users - 600,000 page views per month





SSAA National is pleased to offer fall-out inserts and direct marketing as part of our stable of advertising options. Your message can be included in our magazine distribution as a separate fall-out advertisement, which will be inserted loosely in the packaging of the magazines. We also mail more than 16,500 SSAA Membership Cards each month to new and existing individual SSAA members, and we can include your message as part of that mailing. Both of these advertising options guarantee that your message will be seen by your potential clients.

## **Inserts and Direct Marketing**

### Magazine fall-out inserts

#### Australian Hunter

October 19-20

ourne Showg

Material in the Australian Hunter must not exceed the size of the magazine, which is 270mm deep x 203mm wide.

Weight must not be more than 10 grams.

#### Rates

There is a 10,000 insert minimum requirement for the Australian Hunter at \$4060 per issue. These would be distributed across the country randomly.



shooting sports and hunting expo

ational and Expert talks on gear, equipmen Cooking and burd rking Gun Dog ng Range using air-Pistole

OTHER WOMEN'S HUNTER Field to Fork OUTDOORS

### Membership cards

Material in SSAA Membership Card mail-out must not exceed the size of a DL envelope, which is 100mm deep x 210mm wide.

Weight must not be more than 3 grams.

We send out more than 16,500 new and renewed SSAA Membership Cards each month.

#### Rates \$1450 per 10,000.



### Additional information

SSAA National design staff are available to create your insert. A \$250 design fee will be charged.

All rates do not include printing, delivery and postage - this is the responsibility of the advertiser.

Material must be supplied before the agreed deadline. If not received by the deadline, the advertiser will be charged 50 per cent of the agreed rate.

Mail-out numbers for Australian Hunter and membership cards increase each month. If you require more than 10,000 inserts, please contact us for an updated quote based on the number of the previous issue/month to your booking.

Prices will be confirmed at the time of booking to allow for increases in membership numbers and subscription numbers.

## **Terms and conditions**

Australian Shooter, Australian Hunter, Australian & New Zealand Handgun, Great Australian Outdoors, SSAA's Comprehensive Guide to Shooting & Hunting in Australia, Secure Your Gun, Secure Your Sport, SSAA National E-newsletter, and SSAA National website (ssaa.org.au) are published by the Sporting Shooters' Association of Australia Inc (SSAA National).

Any Advertiser Booking Contracts that are not returned with confirmation by signature before the space booking deadline stated on this Rate Card will not be included for the requested month. All Booking Contracts must be signed to secure and confirm the advertiser's agreement to place advertisements in SSAA National's publications.

Material for booked advertisements must be in the hands of the publisher as per the deadlines stated on this Rate Card. Otherwise, the advertisement, as standing, will be repeated.

All advertising must be cancelled in writing to advertising@ ssaa.org.au. Cancellations of contracted advertisements will not be accepted after the space booking deadline. If a contract is cancelled without being fulfilled to its term, rates will be adjusted and reviewed as required.

All rates quoted are excluding Australian GST, and are based on per insertion for full-colour adverts.

All specified positions incur an additional 15 per cent surcharge, across all print titles.

Agency commission is set at 10 per cent.

Advertisements for use in any of SSAA National's publications can be designed free of charge. However, if you

would like to use one of these advertisements in a non-SSAA publication or website, a \$250 makeup fee will be charged.

### **Print specifications**

All ready artwork must be supplied digitally as high resolution print-ready PDFs with trim marks and bleed, either delivered by email or CD. All advertisements must be accompanied by a colour proof as verification.

When the advertiser's complete artwork does not fit the required size specifications as outlined for each publication on this Rate Card, the publisher will resize or adjust the artwork to fit at its own discretion.

The publisher reserves the right to reject inferior artwork.

### Policies

SSAA National reserves the right to reject any bookings and advertising submissions at its own discretion and without stating a reason.

SSAA National has a policy on advertisements in the Association's publications. We request that all advertisers be cautious with the descriptions or imagery associated with their products, particularly firearms and scopes. Adjectives such as 'tactical', 'sniper', 'mil-spec', 'police', 'defender' and 'homeland defence' can create off-putting connotations and are easily exploited by negative media agencies, journalists and politicians. In short, it makes our cause to promote recreational shooting and hunting even harder. We realise that in some instances the words 'tactical' or similar are a part of the product's name and we will consider advertising these products on a case-by-case basis. All advertisement artwork and images should be considered in the same context as avoiding the use of aggressive or militaristic sounding words. In addition, advertising that promotes overt sexism should be avoided and may be rejected on those grounds.

The publisher will place the word 'advertisement' on any copy, which, in the publisher's opinion, too closely resembles editorial matter.

### **Payment options**

Charges are due for payment within 30 days after an invoice has been issued.

If you would like to pre-pay any of your advertising, please advise and organise this directly with Advertising Representative Karoline Wasiak.

If you would prefer to pay by electronic funds transfer (EFT), please use the following details to transfer using BSB number: 082 167; account number: 82345 2411; account name: Sporting Shooters Association of Australia inc; and the reference number included on your invoice within 30 days of the invoice date.

If you would prefer to pay by credit card, please contact the SSAA National Accounts Office (PO Box 282, Plumpton, NSW 2761 or 02 8805 3900) to authorise your payment. Credit cards will be charged within a fortnight of the magazine being released. Receipts will be sent once payment is confirmed.

If you would prefer to pay by cheque, please make the cheque payable to Sporting Shooters' Association of Australia Inc, and send with your invoice number to the SSAA National Accounts Office within 30 days of the invoice date.

Any overdue accounts will result in your advertising contract being automatically terminated or cancelled until the outstanding amount is settled. Legal action may be taken to recover costs.

If you have any questions, require any other information, or to place a booking, contact Karoline Wasiak on 0412 486 071 or advertising@ssaa.org.au